# Profit through COOPeration

A Publication of Service & Supply Co-op

P.O. Box 48, Bellflower, Missouri 63333

(573) 929-3222

February 2015

#### **50TH ANNIVERSARY**

# Service & Supply Cooperative Celebrates 50 years in business.

Service & Supply Cooperative was incorporated October 7, 1965 to conduct an agricultural business and engage in the handling, storage, selling and supplying farm supplies and services on the cooperative plan, not for the profits of its members as owners, but for such savings as the association may be able to realize for its members and patrons as consumers and users of its goods and services.

We began with the philosophy that patrons could join together and have supplies and services provided by a company they owned. After 50 years, that same idea is still a goal of the management and employees of the Coop. We remain your partner in business and strive to serve our owners – our patrons.

### 50th Annual Meeting at Montgomery County R-2 High School, Saturday, March 14, 2015 at 6:00 p.m.

#### Agenda

5:30 p.m. - Doors open for Registration

6:00 p.m. - Invocation

Meal by Spaunhorst Catering

Welcome to the 50th Annual Meeting

(Entertainment for children provided by FFA chapter in cafeteria)

Introduce and thank you to Rosemary Spaunhorst and crew

Introduction of Board of Directors

Call meeting to order

Reading of the Minutes

Financial Report

Old Business

Election of Board Members

Introduction of employees and guests

Highlights | 50 years of Service and Supply Cooperative

Appoint nominating committee

Davilina Cross

New Business

Closing comments and adjournment

Door Prizes

## RSVP by calling your local branch office.

Please call in by 9:00 a.m. Monday, March 9th, 2015 Door prizes are drawn from the RSVP list.

New Florence	573 835-2485
Bellflower	573 929-3222
Vandalia	573 594-6421



572 224 5212

Bowling Green	373 324-3212
Rhineland	573 236-4040
Jonesburg	636 488-5814

A Special Thank You to the students of the Montgomery County R-2 FFA Chapter and to their advisors, Mr. Jonathan Hoer and Mary Leykamp, for helping setup, serve, clean up and entertain the children. We really appreciate their help with this annual event.



#### Who can vote?

Voting members must own one share of Class A Common Stock, be an agriculture producer and be an active purchaser of products. Service and Supply Cooperative must have a signed account agreement that shows that you have requested to be a member and have submitted your Federal ID number or Social Security number. If you feel that you should be receiving patronage but did not get a notice after the annual meeting, please call (573) 929-3222 so that we can follow up.

# SERVICES WITH YOU IN MIND

# **Donation to Rhineland Community Project**

Service & Supply Coop is happy to be able to support our local community and organizations.

Kevin Pohlmann, Branch Manager of Service & Supply Coop at Rhineland, is pictured presenting a monetary donation to Steve Wehrle, Mayor of the Village of Rhineland and Arthur Bader, representing the Rhineland Volunteer Fire Department. These funds are to be used for the Rhineland Fire Department and for improvements at the city park. The donation made by Service & Supply Cooperative has been matched by Land O'Lakes Foundation, a subsidiary of a coop supplier that sells feed, seed and agricultural chemicals and has also been matched by CoBank, a banking cooperative that loans money to local cooperatives such as Service & Supply Coop.

# **New Soybean Seed Treatments**

Most growers have been using seed treatments for several years. The importance of getting your soybeans off to a good healthy start is very beneficial. As seed costs have risen, the use of seed treatments have allowed growers to reduce their seeding rates. New products have been introduced to offer more protection than ever before.

Syngenta introduced Clariva Complete in 2014. This is a combination of the Cruiser Max Vibrance we have used before with a new nematicide (Clariva) added to the package. This product is very effective against Soybean cyst nematodes. It is a spore that moves off the seed into soil and attaches to the nematodes. It enters the nematode and the spores reproduce inside killing it. After the nematode dies the spores are released back in the soil to attack more nematodes. The level of yield response is greatest when high levels of cyst are present. The tests we have seen show wide variations in cyst populations. Usually the populations are highest in fields with continuous soybeans.

The nearly ideal growing conditions for soybeans in 2014 also produced the worst Sudden Death Syndrome problem we have ever seen. Sudden Death Syndrome shows up in the very best soil when your soybeans have the highest yield potential. Many researchers believe cyst pressure contributes to Sudden Death damage. Two new products have been approved to reduce the damage from Sudden death.



Justin Talley is pictured servicing a planter unit. This is a new service that Service & Supply Coop is offering as part of our Precision Agriculture Program.

Please call Shane Myers, Chris Pund or Justin Talley for more information about this service or to make an appointment to have your equipment serviced.

Bayer has introduced a new product called ILeVO. This product protects the seed from the fungus that causes Sudden Death. They are putting it together with Poncho/VOTiVO for a complete package. Their tests have shown 2-10 bushel response from this treatment.

Syngenta announced Mertec 340-F has been approved to add to Clariva Complete or Cruiser Max Vibrance. Mertec is a fungicide which has been used for several years on corn and wheat. They have been testing it for four years on soybeans with promising results.

We are learning more each year about the best combinations for our growers. Give us a call and we will visit about the best option for your soybeans.



# **New Employees**

#### Justin Talley

Justin Talley joined Service & Supply Coop in midsummer of 2013 at the Bellflower location. His main job is operating the new Veris machine. Justin is also a Precision Equipment Technician. Justin's other duties include filling and maintenance of chemical minibulk tanks and assisting with blending and delivering chemicals and fertilizer. In his spare time likes to hunt and fish. He also enjoys sports including Cardinal baseball, Mizzou sports, and especially Blues Hockey.

#### Rick Payne

Rick Payne joined Service and Supply Coop in September of 2014 and works out of the Jonesburg Branch. Rick has thirteen years of experience in operating and maintaining fertilizer equipment. He lives south of Hermann near Bay with his family and enjoys hunting, fishing and traveling in his spare time.



#### Donnie Vincent

Donnie joined Coop at Bellflower in November of 2014. He has numerous years of experience in driving trucks and operating equipment. His duties include propane delivery and service work as well as delivery of fertilizer and chemicals. Donnie and his wife Rachel live four miles south east of Bellflower. In his spare time he enjoys working with his cattle and hunting.



#### **Gabe Jennings**

Gabe lives in Vandalia with his wife Nancy and their son Matthew. In his free time he likes to hunt and fish, and is excited about running for public office. Since he joined the Bowling Green Co-op in November, he has been spreading fertilizer and helping out in the shop.



#### Employees you can count on:

#### Bellflower

**Don Broz** General Manager **Robert Smith** Sue Carroz Jen Hackman **Chris Pund** Richard Klocke **Donny Broz Rick Cullom** Clyde Gilbert Frank Schlote Jeff Broz **Arthur Bader Kerry Morton Justin Talley** 

**Shane Myers** 

#### **Propane**

**Dwayne Dothage** Propane Manager Twila Johnson Roger Lewis Charlie Deimeke Jeff Russell **Donnie Vincent Toby McCreery** 

#### **Bowling Green**

Jeff Graddy Branch Manager Stephen Scherder **Martha McCormick Dean Wilhoit Rick Landers Gary Odom Doug Mudd Eric Niemeyer** Tim Mudd **Gabe Jennings** 

#### Jonesburg

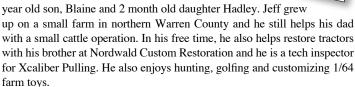
Mike Volkerding Rick Payne

#### Will Pohlmann

Will Pohlmann joined Service & Supply Cooperative in January of 2015 at the New Florence Branch. Will can be found in the shop doing maintenance to our equipment and this spring he will be helping to unload fertilizer, load anhydrous ammonia, load and unload seed, and you might even see him out and about making seed deliveries. Will lives in Swiss, MO on his family farm where they raise and sell chicken, pork, beef and lamb. He is considered one of the middle children, as he is number 5 of 11 siblings. During his time off, he enjoys hunting, fishing and spending time outdoors.

#### Jeff Nordwald

Jeff Nordwald joined Service & Supply Cooperative in February of 2015 at our New Florence Branch. Jeff can also be found in the shop doing maintenance to our equipment and this spring he will be hauling fertilizer, chemical and anhydrous. He will also be learning the ropes of the fertilizer spreader truck and the sprayers. Jeff resides outside of Bellflower with his wife Allie, 4



#### Toby McCreery

Toby moved to Vandalia several years ago, and lives there with his wife Carolyn. He started at the Co-op in December, and has been learning the northern propane routes that we acquired from Bill's Propane Service. When he's not hauling propane, he enjoys fishing.



#### **New Florence**

Randy Overkamp Branch Manager **Randy Rodgers** Randy Hinkel **Chasity Overkamp** Jeff Eldringhoff **George Penrod Chris Van Horn** Justin Lichtenberg Loren Heldt P.J. Javier Allen Sullivan **Ethan Wesley** Will Pohlmann Jeff Nordwald **Scott Schreiner** 

#### Vandalia

**Eugene McDonald** Branch Manager Leslie Hammett Lyndel Chrisman **Anthony McBride** Jordan Calhoun

#### Rhineland

**Kevin Pohlmann** Branch Manager **Nolan Rodgers** Stanley Heying Leo Schwartz Cole VanBooven Steve Wehrle Gene Elsenraat

#### **Board of Directors**

John Cobb, Jr. President **Eric Starkey** Vice President Glen Paulsmeyer Secretary **Bill Nation** Luke Rodgers Lynn Bade Allen Wright



Service & Supply P.O.Box 48 Bellflower, MO 63333

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#### ANNUAL MEETING

# Two Directors to be Elected and Financial Update at Annual Meeting

The terms of John Cobb, Jr. and Glen Paulsmeyer will end at this year's annual meeting. Glen will run for re-election. John will retire from the board after serving nine years, the last two years as president. We greatly appreciate his efforts and time in helping guide Service and Supply Coop.

Ballots have been mailed to all eligible voting members. Ballots can be mailed in or brought to the annual meeting to be counted. If you have questions about the election process or your eligibility to vote, please call the Bellflower office at 573-929-3222.

The financial report will be given along with introductions of employees and guests. Service and Supply Cooperative is celebrating our 50th year in business and we will be presenting some highlights of those 50 years

# **Meet The Candidates**

Glenn Paulsmeyer

Glenn, his wife Pam and their children, Kayla and Kevin live two miles southeast of Olney. They have a row crop operation and also produce Missouri Certified Seed Wheat. They attend the Olney Methodist Church and in their spare time enjoy family activities. Glen has served 6 years on the Coop board.

Steven J. Wilson

Steve lives six miles south of Bowling Green with his fiancée, Kathy Reinhardt and their family. His farming operation consists of corn, soybeans and wheat. He also has a Red Angus cow herd. He is affiliated with Team National and in his spare time enjoys woodworking, hunting and fishing.

Stacey Begeman

Stacey lives four miles east of Bellflower, He has two children, Logan and Lily. His row crop operation consists of corn, beans and wheat. He also does construction work. In his spare time he enjoys his children's sports activities.

Chris Fischer

Chris and his wife Jessica live four miles south east of Bellflower. Chris' farming operation consists of corn, wheat, beans and hay. He also does backhoe and dirt work. In his spare time Chris enjoys watching MU basketball and his pulling truck.